

Memorandum

To: Panel Members Date: August 21, 2003

From: Pam Haynes File: 64:06

Assistant Director

Subject: SMALL BUSINESS PILOT PROJECT (SBPP) UPDATE FOR AUGUST 2003

BACKGROUND

The purpose of this pilot project is to test whether specific changes in ETP contracting processes and procedures can increase the number of small employers participating in ETP training who would otherwise not complete the ETP contracting process. Participation would be limited to those small employers that:

- Employ 100 or fewer employees.
- Need less than 40 hours of training but at least 8 hours of training thus eliminating the need for the full and lengthy development of a curriculum.
- Total training costs does not exceed \$25,000.
- Are willing to participate in a modified contracting system that:
 - Simplifies (by combining) the eligibility and application process reducing the field office processing time to 5 days or less;
 - Allows for a shorter training agreement reducing processing, after approved, to as little as 1 day.
- Agree to a modified two-payment schedule that allows for an expedited (5-10 day) invoicing process.
- Can complete training within a 1 to 2 month period as opposed to as much as a two-year period.

SBPP CONTRACTS FOR PANEL CONSIDERATION

In your panel packet this month you will find five new contracts and one amendment developed under the SBPP. If approved by the Panel, these new projects will bring the total number of contracts to 67 for the 11 months of project development to date.

All five projects are from the manufacturing sector. The projects are located in San Diego County (2), San Francisco (1), Sonoma (1) and Los Angeles (1) counties.

These five companies range in size from a total of 5 to 48 employees. The average ETP contract amount is \$10,764. Training hours range from a low 8 to a high of 39 hours. Wages paid to trainees range from \$11.18 to \$62.50 per hour. Two of the employers (Mini Micro Stencil, Inc. and Digital Engraving, Inc.) have requested to use \$.87 and \$1.45 per hour respectively, in health and dental benefits to meet ETP's minimum hourly wage for San Diego and San Francisco counties.

The total ETP training costs for the five projects is \$53,820 for this month. The smallest contract is \$3,900 and the largest contract is \$18,740. The in-kind contributions total \$114,168 (this represents a 53 percent employer contribution toward worker training).

In addition, our small business development staff is currently working with 15 SBPP applications in active development to bring forward for your approval during the September and October meetings.

The table below shows (should the Panel approve the projects before you) a total of 67 SBPP contracts have been developed, totaling \$735,300 in funds committed to the Small Business Pilot Project since October 24, 2002.

| SBPP Panel Approval | Number of Contracts | Dollar Amount Approved | Approved Amendments Dollar Amount | Totals |
|----------------------------------|------------------------|---------------------------|---|-----------|
| October 2002 to July 2003 | 62 | \$669,580 | \$1,900 | \$671,480 |
| August 21, 2003 Panel Meeting | 5 | \$53,820 | \$10,000 | \$63,820* |

Pending Panel approval at the August 21, 2003 Panel Meeting

SMALL BUSINESS PILOT PROJECT EVALUATION

The Interagency Agreement with the Ohrenschall Center for Entrepreneurship, College of Business at California State University, San Francisco to perform the SBPP evaluation has been executed. Data collection for the SBPP evaluation began in April and May and the first focus group meeting for SBPP employers was held at the ETP North Hollywood office on August 6, 2003. A series of interviews were held with Panel members and ETP staff. Additionally, a sampling of individual trainees is in the process of being contacted in order to obtain feedback on the training received under the SBPP.

Attachment

| Reference Number | Contractor MWS Wire | RED Received | RED Assigned | Field Office Assigned | Analyst | Site Visit | Application for Funding Received | Application Assigned | Dollar Amount | ETP Agreement Number ET03-0190- | Original Contract Term Dates 11/04/02- | County Los | Total Number of F/T EE's | Max Number to be Trained & Retrained | Type of Industry | CRU Received Date | ETP Agreement Approved Date | SBPP Agreement Number | | Reason Code |
|---------------------|------------------------------------|-----------------|-----------------|-----------------------------|---------|------------|--|-------------------------|------------------|--|---|----------------|-----------------------------------|--|------------------|-------------------------|--------------------------------------|-----------------------------|----------|--|
| 02-0216 | Products, Inc | 12/03/01 | 12/03/01 | LA | JJ | 12/11/01 | 10/03/02 | 10/03/02 | \$7,340 | | 8/31/03 | Angeles Los | 46 | 35 | Services | 10/10/02 | 10/24/02 | 03 | | |
| 02-0233 | Castle Press, Inc. | 12/11/01 | 12/11/01 | LA | JJ | 02/07/02 | 11/20/02 | 10/11/02 | \$14,000 | 000 | | Angeles | 48 | 28 | Manufacturing | 10/10/02 | 10/24/02 | 02 | | Nat Library |
| 02-0519 | VAS Engineering | 06/18/02 | 06/20/02 | SD | SG | 07/16/02 | | | | | | | | | | | | | 10/16/02 | Not Likely to Contract |
| 03-0007 | POLYONE | 07/08/02 | 07/18/02 | LA | JJ | 12/13/02 | 12/13/02 | 12/13/02 | | ET03-0270- 000 | | | | | | 02/06/03 | 02/27/03 | | 12/13/02 | 100+ FT EE's Funded as Regular ETP Funds Not Likely to |
| 03-0042 | Sihegee USA | 08/06/02 | 08/27/02 | SD | SG | 10/09/02 | | | | | | | | | | | | | 10/16/02 | , |
| 03-0072 | Pacifica Capital Company | 09/03/02 | 09/04/02 | SD | SG | 10/07/02 | 10/08/02 | 10/08/02 | \$14,880 | | 8/31/03 | San Diego | 28 | 24 | Services | 10/10/02 | 10/24/02 | 06 | | |
| 03-0078 | Pelican Rope Products | 09/09/02 | 09/17/02 | SD | SG | 10/18/02 | 11/06/02 | 11/06/02 | \$2,760 | | 8/31/03 | Orange | 9 | 6 | Manufacturing | 11/13/02 | 11/21/02 | 08* | | |
| 03-0079 | Quallion, LLC | 09/09/02 | 09/12/02 | LA | JJ | 10/07/02 | 11/12/02 | 11/12/02 | \$24,400 | | 8/31/03 | Los Angeles | 86 | 52 | Manufacturing | 11/13/02 | 11/21/02 | 07 | | |
| 03-0090 | Gordon Laboratories | 09/19/02 | 09/19/02 | LA | JJ | 10/25/02 | 10/25/02 | 10/25/02 | \$20,280 | | 8/31/03 | Los Angeles | 45 | 26 | Manufacturing | 11/13/02 | 11/21/02 | 09 | | |
| 03-0094 | US Rigging Supply Company | 09/23/02 | 09/23/02 | SD | SG | 10/18/02 | 11/06/02 | 11/06/02 | \$3,120 | | 8/31/03 | Orange | 9 | 7 | Services | 11/13/02 | 11/21/02 | 08* | | |
| 03-0104 | Cypress Grove Chevre, Inc. | 09/30/02 | 10/01/02 | sc | KS | 10/04/02 | 10/04/02 | 10/04/02 | \$3,120 | | 8/31/03 | Humbolt | 15 | 4 | Manufacturing | 10/10/02 | 10/24/02 | 01 | | |
| 03-0107 | Imagic, Inc. | 10/02/02 | 10/02/02 | LA | JJ | 10/04/02 | 10/04/02 | 10/04/02 | \$2,280 | | 8/31/03 | Los Angeles | 37 | 4 | Manufacturing | 10/10/02 | 10/24/02 | 04 | | |
| 03-0108 | Promor Unlimited | 10/02/02 | 10/02/02 | LA | JJ | 10/08/02 | 10/08/02 | 10/08/02 | \$17,940 | ET03-0192- 000 | | Los Angeles | 24 | 23 | Services | 10/10/02 | 10/24/02 | 05 | | |
| 03-0109 | Z Microsystems | 10/02/02 | 10/02/02 | SD | SG | 10/15/02 | 11/21/02 | 11/21/02 | \$14.700 | ET03-0228- 000 | | San Diego | 46 | 32 | Manufacturing | 12/04/02 | 12/19/02 | 15 | | |
| 03-0112 | Payroll People, Inc. | 10/04/02 | 10/04/02 | SC | KS | 10/25/02 | 12/19/02 | 12/19/02 | \$5.760 | ET03-0239- | 02/03/03- | Fresno | 70 | 10 | Services | 12/23/02 | 01/23/03 | 19 | | |
| 03-0138 | Frontline Sales, | | | | | | | 11/05/02 | , -, | ET03-0214- | 12/05/02- | Los | 16 | - | | | | 10 | | |
| | Inc. | 10/21/02 | 10/25/02 | LA | JJ | 11/05/02 | 11/05/02 | | \$7,100 | ET03-0213- | 12/02/02- | Angeles | | 13 | Services | 11/13/02 | 11/21/02 | | | |
| 03-0143 | Unichem Industries Empower RF | | 10/29/02 | LA | JJ | 11/01/02 | 11/06/02 | 11/06/02 | \$4,380 | ET03-0212- | 12/05/02- | Orange Los | 10 | 9 | Services | 11/13/02 | 11/21/02 | 13 | | |
| 03-0147 | Systems, Inc. | 10/31/02 | 10/31/02 | LA | JJ | 11/04/02 | 11/05/02 | 11/05/02 | \$2,880 | 000 ET03-0258- | | Angeles Los | 25 | 9 | Manufacturing | 11/13/02 | 11/21/02 | 12 | | |
| 03-0149 | Ortho Engineering RINA Accountancy | 11/05/02 | 12/18/02 | LA | JJ | 01/03/03 | 01/13/03 | 01/13/03 | \$14,040 | 000 | 8/31/03 | Angeles | 30 | 18 | Manufacturing | 01/13/03 | 01/23/03 | 20 | | SET Eligible |
| 03-0153 | Corporation Sercomp | 11/05/02 | 01/10/02 | SM | | | | | | ET03-0211- | 12/05/02- | Los | | | | | | | 01/10/03 | ONLY |
| 03-0154 | Corporation | 11/06/02 | 11/06/02 | LA | JJ | 11/05/02 | 11/05/02 | 11/05/02 | \$20,280 | 000 | | Angeles | 69 | 26 | Manufacturing | 11/13/02 | 11/21/02 | 11 | | |

^{*} This ETP Agreement was counted as a single Small Business Pilot Project as the employers were co-owned and co-located.

| Reference Number | Contractor | RED Received | RED Assigned | Field Office Assigned | Analyst | Site Visit | Application for Funding Received | Application Assigned | Dollar Amount | ETP Agreement Number | Original Contract Term Dates | County | Total Number of F/T EE's | Max Number to be Trained & Retrained | Type of Industry | CRU Received Date | ETP Agreement Approved Date | SBPP Agreement Number | | t Reason Code |
|---------------------|--------------------------------|-----------------|-----------------|-----------------------------|---------|------------|----------------------------------|-------------------------|------------------|----------------------------|------------------------------------|----------------|-----------------------------------|--|---------------------|-------------------------|--------------------------------------|-----------------------------|----------|-------------------------------|
| 03-0163 | T Christy Enterprises, Inc. | 11/07/02 | 11/08/02 | SD | SG | 12/03/02 | 12/03/02 | 12/03/02 | \$24,960 | ET03-0236- 000 | | Orange | 57 | 37 | Services | 12/04/02 | 12/19/02 | 14 | • | |
| 00 0100 | Industrial | 11/01/02 | 11700702 | - 65 | | 12/00/02 | 12/00/02 | 12/00/02 | Ψ2 1,000 | | | Crango | - 01 | 0, | 00111000 | 12/01/02 | 12/10/02 | | | |
| 03-0165 | Modification & Repair, Inc. | 11/07/02 | 11/08/02 | LA | JJ | 11/12/02 | 12/03/02 | 12/03/02 | \$12,480 | | 8/31/03 | Orange | 19 | 16 | Trans & Com | 12/06/02 | 12/19/02 | 16 | | |
| 03-0173 | Santa Cruz Millwork | 11/19/02 | 11/19/02 | SM | AN | 12/05/02 | 12/05/02 | 12/05/02 | \$3,640 | ET03-0235- 000 | | Santa Cruz | 7 | 5 | Manufacturing | 12/06/02 | 12/19/02 | 18 | | |
| 03-0176 | TLD Distribution, Inc. | 11/22/02 | 12/10/02 | LA | JJ | 12/03/02 | 12/03/02 | 12/10/02 | \$24,960 | ET03-0233- 000 | | Los Angeles | 62 | 32 | Services | 12/06/02 | 12/19/02 | 17 | | _ |
| 03-0192 | Primero Systems, Inc. | 12/04/02 | 12/18/02 | SD | SG | 12/20/02 | | | | | | San Diego | 20 | 10 | Services | | | | | |
| 03-0195 | American Cargoservice, Inc. | 12/10/02 | 12/10/02 | SD | SG | 12/20/02 | | | | | | San Diego | 5 | 4 | Trans & Com | | | | | |
| 03-0200 | Sciron Consulting Group | 12/11/02 | 12/18/02 | SD | SG | 12/20/02 | | | | | | San Diego | | 2 | Services | | | | | |
| 03-0220 | Price Transfer | 12/30/02 | 01/14/02 | LA | JJ | 12/20/02 | | | | | | San Diego | J | | Services | | | | 01/30/03 | Withdrawn |
| 03-0221 | Art Craft Paint | 12/30/02 | | | | | | | | | | | | | | | | | 02/28/03 | No contact from Employer |
| | Simmons Machinery | | | | | | | | | | | | | | | | | | | SET Eligible ONLY//OSC |
| 03-0228 | Company | 01/07/02 | 01/10/03 | SM | AN | 01/15/03 | | | | FT00 00F0 | 0/00/00 | | | | | | | | | Redeter. |
| 03-0230 | NVISION, Inc. | 01/10/03 | 01/10/03 | SC | KS | 01/10/03 | 01/10/03 | 01/10/03 | \$7,400 | | | Nevada | 62 | 16 | Manufacturing | 01/13/03 | 01/23/03 | 21 | | |
| 03-0240 | Edgesoft, Inc. | 01/21/03 | 02/24/03 | LA | JJ | 05/14/03 | 06/02/03 | 06/02/03 | \$7,020 | ET03-0384- 000 | 12/31/03 | Los Angeles | 12 | 9 | Manufacturing | 06/13/03 | | 50 | | |
| 03-0246 | Castor Technologies | 01/27/03 | 03/25/03 | SD | SG | 03/21/03 | | | | | | - | | | | | | | | Reassigned as SBPP 3/25/03 |
| 00.0047 | Orlando Spring | | | 0.0 | 00 | 00/44/00 | 00/44/00 | 00/44/00 | #47.400 | ET03-0278- | | 0 | 05 | 00 | Manager | 00/40/00 | 00/07/00 | 00 | | |
| 03-0247 | Corporation | 01/31/03 | 01/10/03 | SD | SG | 02/11/03 | 02/11/03 | 02/11/03 | \$17,160 | 000 ET03-0279- | | Orange | 25 | 22 | Manufacturing | 02/13/03 | 02/27/03 | 22 | | |
| 03-0250 | Roy Electronics | 02/04/03 | 02/04/03 | SD | SG | 02/11/03 | 02/11/03 | 02/11/03 | \$14,000 | 000 ET03-0277- | | Riverside | 75 | 35 | Manufacturing | 02/13/03 | 02/27/03 | 23 | | |
| 03-0251 | Key Electronics Mfg. | 02/04/03 | 02/05/03 | SD | SG | 02/11/03 | 02/11/03 | 02/11/03 | \$3,040 | 000 | 8/31/03 | San Diego | 15 | 6 | Manufacturing | 02/13/03 | 02/27/03 | 24 | | |
| 03-0253 | Color Ad | 02/07/03 | 02/11/03 | LA | JJ | 02/13/03 | 02/13/03 | 02/13/03 | \$24,960 | ET03-0282- 000 | | Los Angeles | 60 | 32 | Manufacturing | 02/14/03 | 02/27/03 | 25 | | |
| 03-0254 | Aremac Heat Treating, Inc. | 02/04/03 | 02/10/03 | LA | JJ | 02/13/03 | 02/13/03 | 02/13/03 | \$8,800 | ET03-0281- 000 | | Los Angeles | 34 | 22 | Manufacturing | | 02/27/03 | 26 | | |
| | Edge Circuit | | | | | 02/10/00 | 02/10/03 | 02/10/00 | ψ0,000 | 000 | 0/01/00 | | | | | 02/14/03 | 02/21/03 | 20 | | |
| 03-0260 | Technology | 02/18/03 | 02/18/03 | SD | SG | | | | | ET03-0305- | 4/08/03- | Orange | 10 | 4 | Manufacturing | | | | | |
| 03-0261 | Owens Design, Inc. | 02/20/03 | 02/20/03 | SM | AN | 02/21/03 | 03/04/03 | 03/05/03 | \$9,360 | 000 ET03-0330- | 8/31/03 | Alameda Los | 32 | 12 | Manufacturing | 03/11/03 | 03/27/03 | 27 | | Regular |
| 03-0275 | Trading Company | 03/03/03 | 03/06/03 | LA | JJ | 04/21/03 | | | | 000 | | Angeles | 22 | 10 | Manufacturing | | | | 04/21/03 | development |
| 03-0278 | Avencom, LLC | 03/04/03 | 03/06/03 | SD | SG | 03/04/03 | 04/07/03 | 04/07/03 | \$3,020 | ET03-0315- 000 | | San Diego | 6 | 5 | Services | 04/07/03 | 04/24/03 | 30 | | |

^{*} This ETP Agreement was counted as a single Small Business Pilot Project as the employers were co-owned and co-located.

| | | | | | | | | | | | | | | Max | | | | | | |
|--------------------|----------------------------------|----------------------|----------------------|----------|----------|-------------|-------------|---------------|---------------|------------|-------------|------------|--------|-----------|---------------|------------|-----------|--------|-------------|-------------|
| | | | | | | | | | | | | | Total | Number | | | ETP | | Date | |
| | | | | Field | | | Application | | | ETP | Original | | Number | to be | | CRU | Agreement | SBPP | Returned to | |
| Reference | | RED | RED | Office | | | for Funding | | Dollar | Agreement | Contract | | of F/T | Trained & | 71 | Received | Approved | • | | |
| Number | Contractor | Received | Assigned | Assigned | Analyst | Site Visit | Received | Assigned | Amount | Number | Term Dates | County | EE's | Retrained | Industry | Date | Date | Number | Development | Reason Code |
| 02 0270 | Wright Capacitors, | 02/06/02 | 02/40/02 | SD | SG | | | | | | | Orongo | 16 | 2 | Manufacturing | | | | | |
| 03-0279 | Inc. Solid State | 03/06/03 | 03/10/03 | 9D | 36 | | | | | ET03-0314- | 5/05/03- | Orange | 16 | 2 | Manufacturing | | | | | |
| 03-0285 | Stamping, Inc. | 03/11/03 | 03/11/03 | SD | SG | 03/24/03 | 04/07/03 | 04/07/03 | \$24,960 | | | Riverside | 89 | 32 | Manufacturing | 04/07/03 | 04/24/03 | 29 | | |
| | Proactive | | | | | | | | 7-1,000 | | | | | | | | | | | |
| | Packaging and | | | | | | | | | ET03-0312- | | San | | | | | | | | |
| 03-0295 | Display | 03/17/03 | 03/17/03 | SD | SG | 04/02/03 | 04/02/03 | 04/03/03 | \$24,960 | 000 | 8/31/03 | Bernardino | 50 | 32 | Manufacturing | 04/07/03 | 04/24/03 | 28 | | |
| 02 0202 | Construction | 00/00/00 | 00/04/00 | CM | A N I | 04/04/00 | | | | | | | | | | | | | | |
| 03-0303 | Navigator Ideal Grinding | 03/20/03 | 03/24/03 | SM | AN | 04/04/03 | | | | ET03-0323- | 05/01/03- | Los | | | | | | | | |
| 03-0313 | Technologies | 03/21/03 | 03/24/03 | LA | JJ | 04/09/03 | 04/09/03 | 04/09/03 | \$2.000 | | 12/31/03 | Angeles | 6 | 5 | Manufacturing | 04/10/03 | 04/24/03 | 33 | | |
| 00 00 .0 | Sawing Services | 00/2//00 | 00.200 | | | 0 11 001 00 | 0 11 00.00 | 0 11 0 01 0 0 | Ψ=,000 | ET03-0322- | | Los | | | | 0 11 10100 | 0 2 00 | | | |
| 03-0316 | Company | 03/24/03 | 03/25/03 | LA | JJ | 04/09/03 | 04/09/03 | 04/09/03 | \$2,400 | | 12/31/03 | Angeles | 14 | 6 | Manufacturing | 04/10/03 | 04/24/03 | 34 | | |
| | Vektrek Electronic | | | | | | | | | ET03-0347- | | | | | | | | | | |
| 03-0317 | Systems, Inc. Prompt Machine | 03/25/03 | 03/27/03 | SD | SG | 05/20/03 | 05/16/03 | 05/16/03 | \$3,800 | 000 | 12/31/03 | San Diego | 10 | 9 | Manufacturing | 05/21/03 | | 41 | | |
| 03-0325 | Products | 03/25/03 | 03/25/03 | LA | JJ | 03/28/03 | | | | | | | | | | | | | | |
| 00-0020 | 1 TOUGOLO | 00/20/00 | 00/20/00 | LA | 00 | 00/20/00 | | | | ET03-0319- | 05/05/2003- | | | | | | | | | |
| 03-0327 | Holly Yashi, Inc. | 03/27/03 | 03/27/03 | SC | KS | 04/04/03 | 04/07/03 | 04/07/03 | \$19,500 | | 12/03/31 | Humbolt | 42 | 25 | Manufacturing | 04/08/03 | 04/24/03 | 31 | | |
| | Power Industries, | | | | | | | | | | | | | | | | | | | |
| 03-0331 | Inc. | 03/28/03 | | | | | | | | ET00.0010 | 0=10=100 | | | | | | | | 04/21/03 | SET Chosen |
| 00 0000 | Joseph Phelps | 00/00/00 | 04/04/00 | 00 | 140 | 0.4/0.4/00 | 04/07/00 | 04/07/00 | 60.040 | ET03-0318- | | Mana | 70 | 40 | Manager | 04/00/00 | 04/04/00 | 00 | | |
| 03-0332 | Winery Roots & Rhythm | 03/28/03 03/31/03 | 04/01/03 04/03/03 | SC SM | KS AN | 04/04/03 | 04/07/03 | 04/07/03 | \$3,840 | 000 | 12/03/31 | Napa | 78 | 12 | Manufacturing | 04/08/03 | 04/24/03 | 32 | | |
| 03-0330 | J Vineyards and | 03/3 1/03 | 04/03/03 | SIVI | AIN | | | | | | | | | | | | | | | |
| 03-0337 | Winery | 04/03/03 | 04/06/03 | SC | KS | | | | | | | | | | | | | | | |
| | Wingard Quality | | | | | | | | | ET03-0325- | 05/05/03- | | | | | | | | | |
| 03-0345 | Supply | 04/03/03 | 04/09/03 | SM | AN | 04/07/03 | 04/09/03 | 04/09/03 | \$21,060 | | 12/31/03 | | | | | 04/10/03 | 04/24/03 | 35 | | |
| 00 00 47 | Technical | 04/00/00 | 04/00/00 | | | 05/00/00 | 05/00/00 | 05/00/00 | 044.040 | ET03-0357- | | A I I - | 00 | 00 | M | 05/00/00 | | 4.4 | | |
| 03-0347 | Difference, Inc. Perfect Dental | 04/03/03 | 04/30/03 | LA | JJ | 05/28/03 | 05/29/03 | 05/29/03 | \$14,040 | 000 | 12/03/31 | Alameda | 30 | 23 | Manufacturing | 05/29/03 | | 44 | | |
| 03-0348 | Labs | 04/03/03 | 04/28/03 | LA | JJ | | | | | | | | | | | | | | | |
| 00 00 10 | Southwest Show | 0 11 001 00 | 0 1/20/00 | | | | | | | | | | | | | | | | | _ |
| 03-0359 | Tech | 04/08/03 | 04/10/03 | SD | SG | | | | | | | | | | | | | | | |
| | Vineburg, LLC dba, | | | | | | | | | | | | | | | | | | | |
| 00 0000 | Gundlach | 0.4/00/00 | 0.4/4.4/00 | 00 | 140 | 05/00/00 | 00/00/00 | 00/00/00 | | ET03-0351- | | 0 | | 00 | | 05/00/00 | | 40 | | |
| 03-0360 03-0367 | Bundschu Winery Ram Laboratories | 04/09/03 04/10/03 | 04/11/03 04/11/03 | SC SD | KS SG | 05/02/03 | 06/02/03 | 06/02/03 | \$4,800 | 000 | 12/31/03 | Sonoma | 44 | 30 | Manufacturing | 05/22/03 | | 42 | | |
| 03-0307 | Nami Laboratories | 04/10/03 | 04/11/03 | JU | 36 | | | | | ET03-0343- | 06/02/03- | Los | | | | | | | | |
| 03-0368 | Dual Graphics | 04/11/03 | 04/11/03 | LA | JJ | 04/14/03 | 05/01/03 | 05/01/03 | \$19,440 | | 12/31/03 | Angeles | 95 | 36 | Manufacturing | | | 36 | | |
| 03-0369 | Domaine Carneros | 04/11/03 | 04/11/03 | SC | KS | | | | , | | | J | - | | | | | - | | |
| | Information | | | | | | | | | | | | | | | | | | | |
| 00 0070 | Management | 04/44/00 | 0.4/4.4/00 | OD | 00 | | | | | | | | | | | | | | | |
| 03-0370 | Resource, Inc. | 04/11/03 | 04/11/03 | SD | SG | | | | | | | | | | | | | | | |

^{*} This ETP Agreement was counted as a single Small Business Pilot Project as the employers were co-owned and co-located.

| | | | | | | | | | | | | | | Max | | | | | | |
|-----------|--------------------------------------|-----------|------------|--|---------|-------------|-------------------------|---------------------------------------|-----------------|-------------------|----------------------|----------------|-----------------|--------------------|---------------|-----------|-----------------------|-----------|---------------------|-----------------|
| | | | | Field | | | Application | | | ETP | Original | | Total Number | Number | | CRU | ETP | SBPP | Date Returned to | |
| Reference | | RED | RED | Office | | | Application for Funding | Application | Dollar | Agreement | Original Contract | | of F/T | to be Trained & | Type of | Received | Agreement Approved | Agreement | | |
| Number | Contractor | Received | Assigned | | Analyst | Site Visit | • | Assigned | Amount | Number | Term Dates | County | EE's | Retrained | ,, | Date | Date | U | | Reason Code |
| | Lans Electric Motor | | | · ···································· | | | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | | | | |
| 03-0380 | and Tool Inc. | 04/15/03 | 04/15/03 | LA | JJ | 04/22/03 | | | | | | | | | | | | | | |
| | Pantronix | | | | | | | | | ET03-0345- | | | | | | | | | | |
| 03-0381 | Corporation | 04/16/03 | 04/16/03 | SM | AN | 05/02/03 | 05/05/03 | 05/05/03 | \$18,000 | 000 | 12/31/03 | Alameda | 75 | 80 | Manufacturing | | | 37 | | |
| 03-0382 | Spilo Worldwide | 04/17/03 | 04/17/03 | LA | JJ | 04/18/03 | | | | | | | | | | | | | 05/15/03 | Wage Problems |
| 00 0000 | | 0.4/47/00 | 0.4.47.000 | 00 | 140 | 0.4/0.0/0.0 | 0.4/0.0/0.0 | 0.4/00/00 | # 40.000 | ET03-0341- | | 0 | 0.4 | | | | | 00 | | |
| 03-0383 | La Tortilla Factory Gabriel Media | 04/17/03 | 04/17/03 | SC | KS | 04/30/03 | 04/30/03 | 04/30/03 | \$12,600 | ET03-0342- | 12/31/03 | Sonoma Los | 91 | 50 | Manufacturing | | | 38 | | |
| 03-0387 | Group | 04/17/03 | 04/17/03 | LA | JJ | 05/05/03 | 05/07/03 | 05/07/03 | \$7.800 | | 12/31/03 | Angeles | 11 | 10 | Services | | | 39 | | |
| 00-0007 | Magnus Mobility | 04/11/00 | 04/11/03 | LA | - 00 | 03/03/03 | 03/01/03 | 03/01/03 | ψ1,000 | ET03-0354- | | Angeles | - '' | 10 | OCIVICOS | | | | | |
| 03-0390 | Systems, Inc. | 04/21/03 | 04/22/03 | SD | SG | 05/12/03 | 05/27/03 | 05/27/03 | \$8,320 | 000 | 12/31/03 | Orange | 18 | 16 | Services | 05/28/03 | | 43 | | |
| | D.T. Mattson | | | | | | | | | ET03-0338- | 5/27/03- | | | | | | | | | |
| 03-0396 | Enterprises Inc. | 04/24/03 | 04/24/03 | SD | SG | 04/30/03 | 05/09/03 | 05/09/03 | \$23,400 | | 12/31/2003 | Riverside | 43 | 30 | Manufacturing | 05/09/03 | | 40 | | |
| 00.0400 | Video Products | 05/40/00 | 05/40/00 | | | 00/05/00 | 00/40/00 | 00/40/00 | 67 000 | ET03-0382- | | Mantana | 04 | 40 | NA | 00/40/00 | | -4 | | |
| 03-0429 | Group Hanson Lab | 05/12/03 | 05/13/03 | LA | JJ | 06/05/03 | 06/13/03 | 06/13/03 | \$7,800 | ET03-0386- | 12/31/03 | Ventura Los | 31 | 10 | Manufacturing | 06/13/03 | | 51 | | |
| 03-0430 | Furniture | 05/12/03 | 05/13/03 | LA | JJ | 06/01/03 | 06/12/03 | 06/12/03 | \$7.800 | | 12/31/03 | Angeles | 30 | 10 | Manufacturing | 06/13/03 | | 52 | | |
| 00 0400 | Va-Tran Systems, | 00/12/00 | 00/10/00 | | - 00 | 00/01/00 | 00/12/00 | 00/12/00 | ψ1,000 | ET03-0376- | | 7 ti igcico | - 00 | 10 | Manadadaning | 00/10/00 | | - 02 | | |
| 03-0444 | Inc. | 05/19/03 | 05/19/03 | SD | SG | 06/03/03 | 06/04/03 | 06/04/03 | \$4,680 | 000 | 12/31/03 | San Diego | 7 | 6 | Services | 06/05/03 | | 45 | | |
| | ETPOMS, Inc., | | | | | | | | | | | | | | | | | | | |
| | d.b.a. Matrix | | | | | | | | | ET03-0364- | | | _ | _ | | | | | | |
| 03-0445 | Enterprises, Inc. Sheffield Platers. | 05/20/03 | 05/20/03 | SD | SG | 05/15/03 | 06/02/03 | 06/02/03 | \$5,640 | 000 ET03-0365- | 12/31/03 | San Diego | 9 | 7 | Manufacturing | 06/05/03 | | 46 | | |
| 03-0451 | Inc. | 05/21/03 | 05/21/03 | SD | SG | 05/29/03 | 06/02/03 | 06/02/03 | \$3,120 | | 12/31/03 | San Diogo | 34 | 4 | Manufacturing | 06/05/03 | | 47 | | |
| 03-0431 | Mini Micro Stencil, | 03/21/03 | 03/21/03 | 3D | 30 | 03/29/03 | 00/02/03 | 00/02/03 | φ3, IZU | ET04-0419- | | Sali Diego | J 4 | - 4 | Manufacturing | 08/060200 | | 47 | | |
| 03-0452 | Inc. | 05/21/03 | 07/07/03 | SD | SG | 07/15/03 | 07/25/03 | 07/25/03 | \$3.900 | | 06/60/2004 | San Diego | 5 | 5 | Manufacturing | 3 | | 63 | | |
| - | | | | | | | | | | ET03-0363- | | | | | | | | | | |
| 03-0457 | Sonfarrel, Inc. | 05/22/03 | 05/22/03 | SD | SG | 05/28/03 | 06/02/03 | 06/02/03 | \$19,500 | | | Orange | 92 | 25 | Manufacturing | 06/05/03 | | 48 | | |
| | Powdercoat | | | | | | | | | ET03-0375- | | _ | | | | | | | | |
| 03-0461 | Services, Inc. TechFlex | 05/23/03 | 05/23/03 | SD | SG | 06/01/03 | 06/04/03 | 06/04/03 | \$4,460 | 000 ET03-0383- | 12/31/03 | Orange Los | 75 | 19 | Manufacturing | 06/06/03 | | 49 | | |
| 03-0465 | Packaging, LLC | 05/27/03 | 05/27/03 | LA | JJ | 06/12/03 | 06/10/03 | 06/12/03 | \$7,680 | | 12/31/03 | Angeles | 45 | 16 | Manufacturing | 06/13/03 | | 53 | | |
| 00-0400 | Industrial | 00/21/00 | 03/21/03 | LA | 00 | 00/12/03 | 00/10/03 | 00/12/03 | ψ1,000 | 000 | 12/01/00 | Angeles | 70 | 10 | Manufacturing | 00/10/00 | | | | |
| | Modification & | | | | | | | | | | | | | | | | | | | |
| 03-0469 | Repair, Inc. | 05/30/03 | 06/02/03 | LA | JJ | | | | | | | | | | | | | | | |
| | | | | | | | | | | ET03-0385- | | Los | | | | | | | | |
| 03-0470 | Aircraft Hinge, Inc. | 06/02/03 | 06/02/03 | LA | JJ | 06/10/03 | 06/10/03 | 06/11/03 | \$15,600 | 000 | 12/31/03 | Angeles | 34 | 20 | Manufacturing | 06/13/03 | | 55 | | |
| 03-0473 | Amfasoft Corporation | 06/02/03 | 07/08/03 | SM | AN | | | | | | | | | | | | | | | may be a |
| 03-0473 | Malmberg | 00/02/03 | 01/00/03 | SIVI | AIN | | | | | | | | | | | | | | | training agency |
| 03-0476 | Engineering | 06/03/03 | 07/08/03 | SM | AN | | | | | | | | | | | | | | | |
| 03-0487 | Amistar | 06/06/03 | 07/11/03 | SD | SG | 07/15/03 | | | | | | Shasta | 12 | 6 | Manufacturing | | | | | , |
| | Chen-Tech | | | | | | | | | | | | | | <u> </u> | | | | | |
| 03-0492 | Industries, Inc. | 06/10/03 | 06/10/03 | SD | SG | 06/18/03 | 07/03/03 | 07/03/03 | \$8,640 | | | | | | | | | | | |

^{*} This ETP Agreement was counted as a single Small Business Pilot Project as the employers were co-owned and co-located.

| | | | | | | | | | | | | | | Max | | | | | | |
|-------------|-----------------------------------|-----------|-------------|-----------|----------|------------|-------------------------|-------------|---------------------|------------|------------|-----------|-----------------|--------------------|--------------------------------|----------|--------------------|-----------|---------------------|---------------|
| | | | | Field | | | Application | | | ETP | Original | | Total Number | Number | | CRU | ETP Agreement | SBPP | Date Returned to | |
| Reference | | RED | RED | Office | | | Application for Funding | Application | Dollar | Agreement | Contract | | of F/T | to be Trained & | Type of | Received | Agreement Approved | Agreement | | |
| Number | Contractor | Received | | | Analyst | Site Visit | Received | Assigned | Amount | | Term Dates | County | EE's | Retrained | Industry | Date | Date | Number | | Reason Code |
| - Trainiboi | AAA Plating & | 110001100 | 7 toolgilou | ricoignou | raidiyot | ORO VIOR | 110001100 | 7 toolgilou | , arrount | ET03-0381- | | Los | | rtotramou | madery | Bato | Buto | Hambon | Bevelopment | 11000011 0000 |
| 03-0494 | Inspection, Inc. | 06/10/03 | 06/10/03 | LA | JJ | 06/10/03 | 06/10/03 | 06/12/03 | \$3,400 | 000 | 12/31/03 | Angeles | 80 | 17 | Manufacturing | 06/13/03 | | 54 | | |
| | • | | | | | | | | | | | | | | | | | | | |
| 04-0001 | Amron International | 07/01/03 | 07/02/03 | SD | SG | 07/15/03 | 07/22/03 | 07/22/03 | \$24,960 | ET04-0429 | 06/30/04 | San Diego | 48 | 38 | Manufacturing | 08/06/03 | | 64 | | |
| 04.0006 | Aircraft Heating & | 07/03/03 | 07/03/03 | SC | C.I | | | | | | | | | | Manufacturing | | | | | |
| 04-0006 | Electric, Inc. | 07/03/03 | 07/03/03 | 30 | SJ | | | | | | | Los | | | Manufacturing Manufacturing | | | | | |
| 04-0010 | El Classificado | 07/07/03 | 07/07/03 | LA | JJ | 07/07/03 | 07/07/03 | 07/07/03 | \$24,420 | | | Angeles | 77 | 55 | (Information) | | | | | |
| 0.00.0 | | 01701700 | 01101100 | | | 01.701.700 | 01101100 | 01101100 | Ψ= :, :== | | | Los | | | (| | | | | |
| 04-0013 | Davis Industries | 07/09/03 | 07/08/03 | LA | JJ | 07/08/03 | 07/09/03 | 07/09/03 | \$7,800 | | | Angeles | 17 | 8 | Manufacturing | | | | | |
| | Cable Car | | | | | | | | | ET04-0428- | | _ | | _ | | | | | | |
| 04-0025 | Classics, Inc. | 07/15/03 | 07/15/03 | SC | KS | 07/23/03 | 07/31/03 | 07/31/03 | \$5,160 | 000 | 06/30/04 | Sonoma | 12 | 6 | Manufacturing | 08/06/03 | | 65 | | |
| 04-0039 | Favrille, Inc. Digital Engraving, | 07/25/03 | 07/25/03 | SD | SG | | | | | | | San | | | Manufacturing | | | | | |
| 04-0040 | Inc. | 07/25/03 | 07/25/03 | SM | AN | 08/08/03 | 08/08/03 | 08/08/03 | \$13.260 | ET04-0435 | 06/30/04 | Francisco | 17 | 17 | Manufacturing | 08/11/03 | | 67 | | |
| 04-0040 | BECO | 01123103 | 01123103 | OW | AIN | 00/00/03 | 00/00/03 | 00/00/03 | Ψ13,200 | L104-0433 | 00/30/04 | Trancisco | 17 | 17 | Manufacturing | 00/11/03 | | 01 | | |
| | Manufacturing | | | | | | | | | ET04-0432- | | | | | | | | | | |
| 04-0041 | Company, Inc. | 07/25/03 | 07/25/03 | SD | SG | 08/05/03 | 08/06/03 | 08/06/03 | \$12,660 | 000 | 06/30/04 | Orange | 35 | 19 | Manufacturing | 08/07/03 | | 66 | | |
| 04-0042 | Calfee Design, Inc. | 07/25/03 | 07/25/03 | SM | AN | | | | | | | | | | Manufacturing | | | | | |
| | Casa Sanchez | 0=100100 | 0=101100 | | | | | | | | | | | | | | | | | |
| 04-0047 | Foods The Eastman | 07/02/03 | 07/31/03 | SM | AN | | | | | | | | | | Manufacturing | | | | | |
| 04-0056 | Group, Inc. | 07/30/03 | 07/31/03 | SD | SG | | | | | | | | | | Manufacturing | | | | | |
| 04-0030 | Crown | 01/30/03 | 01/31/03 | 30 | 30 | | | | | | | | | | Manufacturing | | | | | |
| | Manufacturing | | | | | | | | | | | | | | | | | | | |
| 04-0070 | Company | 07/18/03 | 07/18/03 | SM | AN | | | | | | | | | | Manufacturing | | | | | |
| - | Total Activity: | 04/09/00 | 04/07/00 | | | 03/15/00 | 03/04/00 | 03/04/00 | \$731,460 | 62 | | | 2511 | 1291 | | 02/26/00 | 02/05/00 | 61 | 01/09/00 | |
| | Active | | | | | | | | | | | | | | | | | | | |
| | Development: | 01/27/00 | | | | | | | | | | | | | | | | | | |
| | Development. | 01/21/00 | | | | | | | | | | | | | | | | | | |
| | | | | | | | June Panel | 06/24/03 | \$94,880 | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | _ |
| | | | | | | | Total w 6/24 | | | | | | | | | | | | | |
| | | | | | | | Amend | 06/24/03 | \$636,580 | | | | | | | | | | | |
| | | | | | | | Amendment \$ + | 06/24/03 | \$1,900 | | | | | | | | | | | |
| | | | | | | | Funded as | 00/24/03 | φ1, 9 00 | | | | | | | | | | | |
| | | | | | | | of | 05/22/03 | \$634,680 | | | | | | | | | | | |
| | | | | | | | - | | , , | | | | | | | | | | | |
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^{*} This ETP Agreement was counted as a single Small Business Pilot Project as the employers were co-owned and co-located.

| | | | | | | | | | | | | | Max | | | | | | |
|-----------|------------|----------|----------|------------------|------------|-------------|-------------|--------|-----------|------------|--------|--------|-----------|----------|----------|-----------|----------|-------------|-------------|
| | | | | | | | | | | | | Total | Number | | | ETP | | Date | |
| | | | | Field | | Application | | | ETP | Original | | Number | to be | | CRU | Agreement | SBPP | Returned to | |
| Reference | | RED | RED | Office | | for Funding | Application | Dollar | Agreement | Contract | | of F/T | Trained & | Type of | Received | Approved | Agreemen | t Standard | |
| Number | Contractor | Received | Assigned | Assigned Analyst | Site Visit | Received | Assigned | Amount | Number | Term Dates | County | EE's | Retrained | Industry | Date | Date | Number | Development | Reason Code |

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